

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

Industrial Specialties of South
 TX, Inc.
 13123 Lookour Ridge
 San Antonio, TX 78233

PROPOSAL: Annual Contract for
 FOR: Hot Water Pressure Washer Repair Parts and Service
 TIME & DATE: (October 1, 2013 through September 30, 2014)
 3:00 p.m., September 16, 2013

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY			
ITEM 1	ALADIN PARTS			
	Percent of discount offered		20%	
	Product Identification (Mfg.)		Generic	
	Type of price schedule (dealer, jobber, etc)		Distributor	
	Price schedule number		N/A	
	Date of price schedule		9/16/13	
	Price schedule column on which discount is based (i.e., distributor, net wholesa)		Single	
	5 ea. Injector Amerimax Number 3, Part #12-071225, SAWS #34194	UNIT PRICE TOTAL	25.46 127.30	
	5 ea. Bushing Hex 1/2 x 3/8, Part #17-510461, SAWS #34195	UNIT PRICE TOTAL	1.94 9.70	
	5 ea. Coupler 1/2 inch, Part #17-510224, SAWS #34196	UNIT PRICE TOTAL	4.49 22.45	
	5 ea. VP Wand Landa HD, Part #23-131207, SAWS #34197	UNIT PRICE TOTAL	88.86 444.30	
	5 ea. Pressure Nozzle 1507.5, Part #55-550408, SAWS #34198	UNIT PRICE TOTAL	6.51 32.55	
	5 ea. Hose Poly Braid 1/4, Part #30-000120, SAWS #34199	UNIT PRICE TOTAL	1.00 5.00	
	5 ea. Valve Brass Foot 2-1905, Part #12-081025, SAWS #34200	UNIT PRICE TOTAL	5.64 28.20	
	5 ea. Wick long tab 1050 , 1051, 1057, Part #04-043554, SAWS #34201	UNIT PRICE TOTAL	2.90 14.50	
	5 ea. Plunger Ceramic 1050-1051, 1057, Part #04-043552, SAWS #34202	UNIT PRICE TOTAL	132.22 661.10	
	5 ea. Sight Glass w/gasket 92241, Part #04-092241, SAWS #34203	UNIT PRICE TOTAL	8.30 41.50	
	5 ea. O-Ring crankcase cover 44834, Part #044834, SAWS #34204	UNIT PRICE TOTAL	4.90 24.50	
	5 ea. Seal Kit 1050, Part #030913, SAWS #34205	UNIT PRICE TOTAL	235.35 1,176.75	
	5 ea. Adapter male brass 1050 plunger seals/complete, Part #043560, SAWS #34206	UNIT PRICE TOTAL	10.74 53.70	
	5 ea. Oil Cat, Part #04-006100, SAWS #34207	UNIT PRICE TOTAL	11.73 58.65	
	5 ea. Valve Kit 1050, Part #04-034920, SAWS #34208	UNIT PRICE TOTAL	117.16 585.80	

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	5 ea. Boot for toggle, Part #10-060215, SAWS #34209	UNIT	7.52	37.60
	5 ea. Hose bulk 1/2 R2, Part #30-000045, SAWS #34210	UNIT	2.82	14.10
	5 ea. 1/2 MPT 1/2 H swivel crimp, Part #30-000082, SAWS #34211	UNIT	11.44	57.20
	5 ea. 1/2 MPT x 1/2 H solid crimp, Part #30-000070, SAWS #34212	UNIT	6.28	31.40
	5 ea. Valve float Aaladin complete, Part #12-080820, SAWS #34213	UNIT	35.90	179.50
	5 ea. Trigger, gun ST-2605 EZ pull, Part #23-131215, SAWS #34214	UNIT	38.60	193.00
	5 ea. Wand holder stainless, Part #73-000105, SAWS #34215	UNIT	72.22	361.10
	5 ea. Unloader green spring YU 2140, Part #12-070426, SAWS #34216	UNIT	162.77	813.85
	5 ea. Hose 50 ft 1/2 R2 5000 PSI 87394010, Part #30-000040, SAWS #34217	UNIT	165.34	826.70
	TOTAL ITEM I	TOTAL		5,800.45
ITEM 2	B. Karcher Parts - Captive and Competitive			
	Percent of discount offered			20%
	Product Identification (Mfg.)			Karcher
	Type of price schedule (dealer, jobber, etc)			Distributor
	Price schedule number			N/A
	Date of price schedule			9/16/13
	Price schedule column on which discount is based (i.e., distributor, net wholesa)			Single
	KARCHER PARTS			
	5 ea. Capacitor 30 MF, Part #14-6661085, SAWS #34218	UNIT	59.93	299.65
	5 ea. Capacitor 60 MF, Part #14-6661181, SAWS #34219	UNIT	35.98	179.90
	5 ea. Pump Oil 30 WT Non-Det 32 oz., Part #05-032015, SAWS #34220	UNIT	7.85	39.25

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	5 ea. Trigger gun assembly 36, Part #23-200036, SAWS #34221	UNIT PRICE TOTAL	78.44 392.20	
	5 ea. 3/8 FPT x coupler, Part #19-120235, SAWS #34222	UNIT PRICE TOTAL	4.37 21.85	
	5 ea. MPT X Plug, Part #19-120420, SAWS #34223	UNIT PRICE TOTAL	2.02 10.10	
	5 ea. Pressure nozzle 1504, Part #55-550214, SAWS 34224	UNIT PRICE TOTAL	6.51 32.55	
	TOTAL ITEM 2	TOTAL	975.50	
ITEM 3	LANDA PARTS			
	Percent of discount offered		20%	
	Product Identification (Mfg.)		Landa	
	Type of price schedule (dealer, jobber, etc)		Distributor	
	Price schedule number		N/A	
	Date of price schedule		9/16/13	
	Price schedule column on which discount is based (i.e., distributor, net wholesa)		Single	
	5 ea. Pressure nozzle 1506, Part #55-550238, SAWS #34225	UNIT PRICE TOTAL	6.51 32.55	
	5 ea. Unloader AL 607 black spring, Part #12-070450, SAWS #34226	UNIT PRICE TOTAL	65.01 325.05	
	5 ea. Low pressure nozzle 1/4, Part #55-550202, SAWS #34227	UNIT PRICE TOTAL	6.51 32.55	
	5 ea. Plug 3/8, Part #17-510103, SAWS #34228	UNIT PRICE TOTAL	1.33 6.65	
	5 ea. Coupler 1/4 x 1/8, Part #17-510227, SAWS #34229	UNIT PRICE TOTAL	3.83 19.15	
	5 ea. Close nipple 1/4 x 1/8, Part #17-510801, SAWS #34230	UNIT PRICE TOTAL	2.69 13.45	
	5 ea. Overload XTOB024CC1DP, Part #45-243040, SAWS #34231	UNIT PRICE TOTAL	45.71 228.55	

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	5 ea. Injector Amerimax No. 2, Part #12-071220, SAWS #34232	UNIT	25.46	127.30
	5 ea. Landa trigger gun 5000 PSI, Part #23-130700, SAWS #34233	UNIT	35.67	178.35
	5 ea. VP wand less handle, Part #131205, SAWS #34234	UNIT	94.14	470.70
	5 ea. Pump protector 1/2 PTP 145FT, Part #12-071018, SAWS #34235	UNIT	7.32	36.60
	5 ea. Hot kit packing Assy 22 MM, Part #05-900441, SAWS #34236	UNIT	38.30	191.50
	5 ea. Unloader AL 606 black spring, Part #12-070449, SAWS #34237	UNIT	61.51	307.55
	5 ea. Kit valve comp 70-260007 for landa pumps LM LT LS series, Part #05-900464, SAWS #34238	UNIT	47.19	235.95
	5 ea. Flow switch MV60 87122470, Part #10-060608, SAWS #34239	UNIT	49.28	246.40
	5 ea. Pump head landa LT series 98029330/70-160217, Part #05-5004781, SAWS #34240	UNIT	382.77	1,913.85
	5 ea. Kit comp u-seal packing 22 MM 89163230 (260030) Part #05-900472, SAWS #34241	UNIT	46.41	232.05
	5 ea. Pressure nozzle 2506, Part #55-550240, SAWS #34242	UNIT	6.51	32.55
	5 ea. 3/8 MPT x 3/8 H swivel crimp, Part #30-000080, SAWS #34243	UNIT	12.57	62.85
	TOTAL ITEM 3	TOTAL		4,693.60
	TOTAL ITEMS 1-3	TOTAL		11,469.55
ITEM 4	ADDITIONAL CATALOGUE DISCOUNTS			
	A. Hotsy Parts - Captive and Competitive			
	Percent of discount offered		20%	
	Product Identification (Mfg.)		Generic	
	Type of price schedule (dealer, jobber, etc)		Distributor	
	Price schedule number		N/A	
	Date of price schedule		9/16/13	
	Price schedule column on which discount is based (i.e., distributor, net wholesa)		Single	

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY			
	B. Geysers Parts - Captive and Competitive			
	Percent of discount offered		20%	
	Product Identification (Mfg.)		Generic	
	Type of price schedule (dealer, jobber, etc)		Distributor	
	Price schedule number		N/A	
	Date of price schedule		9/16/13	
	Price schedule column on which discount is based (i.e., distributor, net wholesa)		Single	
ITEM 5	LABOR AND SERVICE			
A.	12 Service Calls Annually Service call fee (Flat Rate)		0.00 0.00	
B.	150 hours Annually Labor rate for service per hour		56.25 8,437.50	
C.	Up-charge for outside labor, cost plus (NTE 20%)		10%	
			*	
	TOTAL PARTS AND LABOR	TOTAL	19,907.05	
	Business Hours		8:00 a.m. - 5:00 p.m. 5 days/week	
	Terms		1% 10 days	
	Delivery Days		3-5 days	
	*LOW BIDDER		1	

BIDS MAILED TO AND/OR PICKED UP BY:

Hotsy Equipment Co.
 Industrial Specialties
 River City Pressure Cleaning Equip
 SteamBrite Supply
 Washing Equipment of TX

SAWS Website